



**ALLIANCE FOR ADDICTION
PAYMENT REFORM**
INCENTIVIZING RECOVERY. NOT RELAPSE.

Alliance for Addiction Payment Reform: Value-Based Reimbursement Methodologies for SUD Treatment, Including Peer Recovery Support Services (PRSS)
NHBHS - December 2024


Presenters:



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Objectives

1. Create a general understanding of the use and application of value-based reimbursement for mental health and substance use services and supports
2. Develop a clear understanding of the Alliance for Addiction Payment Reform's Addiction Recovery Medical Home Alternative Payment Model (ARMH-APM)
3. Refine how these value-based payment models can be used in the context of Peer Recovery Support Service delivery



Substance Use Disorder Alternative Payment Model Overview

Value-Based Payment (VBP) Opportunity for Behavioral Health

VBP is a significant opportunity within APM frameworks for providers of behavioral health services, given that:

- Total spending per person for individuals with a behavioral health diagnosis is nearly four times higher than for those without
- 20% of Medicaid enrollees who have a behavioral health diagnosis account for almost half of total Medicaid expenditures
- 29% of adults with chronic physical health conditions have comorbid mental health conditions
- 68% of adults with serious mental illness have comorbid chronic medical conditions

However, there are challenges and barriers to implementing these strategies, including:

- Inadequate baseline funding
- Patient attribution definition and methodology
- Access to total cost of care data
- Limited opportunity to benefit from shared savings
- Upfront transformation costs
- Implementing sophisticated data analytics
- Navigating complex confidentiality laws
- Lack of standardized outcome measures and multi-payer alignment

HCP-LAN APM Framework

CATEGORY 1 FEE FOR SERVICE - QUALITY OR QUALITY VALUE	CATEGORY 2 FEE FOR SERVICE - LINK TO QUALITY OR VALUE	CATEGORY 3 JOINT BUDGET FEE FOR SERVICE BASED PAYMENT	CATEGORY 4 POPULATION- BASED PAYMENT		
<p>A</p> <p>Traditional Payments for Discretionary Services</p> <p>(e.g. one-to-one case management and counseling)</p>	<p>A</p> <p>APMs with Shared Savings</p> <p>(e.g. shared savings with quality targets)</p> <p>B</p> <p>APMs with Shared Risk</p> <p>(e.g. capitated payments, shared savings and shared risk)</p> <p>C</p> <p>Pay for Reporting</p> <p>(e.g. payment for reporting data on quality or value)</p> <p>C</p> <p>Pay for Performance</p> <p>(e.g. bonuses for quality)</p>	<p>A</p> <p>APMs with Shared Savings</p> <p>(e.g. shared savings with quality targets)</p> <p>B</p> <p>APMs with Shared Risk</p> <p>(e.g. capitated payments, shared savings and shared risk)</p> <p>C</p> <p>Pay for Reporting</p> <p>(e.g. payment for reporting data on quality or value)</p> <p>C</p> <p>Pay for Performance</p> <p>(e.g. bonuses for quality)</p>	<p>A</p> <p>Capitated Payments</p> <p>(e.g. one member per month, population-based capitated payments, full or partial capitated payments)</p> <p>B</p> <p>Comprehensive Population-Based Payments</p> <p>(e.g. global capitated payments, full or partial capitated payments)</p> <p>C</p> <p>Integrated Finance & Shared Risks</p> <p>(e.g. global capitated payments, full or partial capitated payments, shared risks)</p> <p>D</p> <p>Risk-Based Payments</p> <p>Not Linked to Quality</p>		
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State Example: New Hampshire



The State of New Hampshire Department of Health and Human Services contracts with Medicaid managed care organizations (MCOs) with language directing the organizations to include implementing substance use disorder alternative payment models. Two models are contractually required:

1. At least one APM that promotes coordinated and cost-effective delivery of high-quality care to birthing parents and infants born affected by exposure to substance use.
2. At least on APM that promotes greater use of Medication Assisted Treatment through a bundled payment as outlined in the Department's Medicaid APM Strategy.

[2024 MCO Contract, P. 300](#)



State Example: West Virginia



A BILL to amend the Code of West Virginia, 1931, as amended, by adding thereto a new section, designated **§9-5-29**, relating to the establishment of a pilot project in Cabell, Ohio, and Wood County, WV by the Department of Health and Human Resources; **evaluating the impact that post-discharge planning and the provision of wraparound services has on the outcomes of substance use disorder** in three years post-substance use disorder residential treatment; setting forth service area for pilot project; **setting terms of the performance-based contract**; and requiring reporting.

[Full Bill](#)



State Example: Pennsylvania



Medicaid-managed care organizations in Pennsylvania are directed to pay Centers of Excellence (COEs) through a bundled Per Member Per Month (PMPM) rate for OUD and care management services for enrollees in the community. In 2021, the PMPM rate was \$277.22 for community-based care management services. The covered services include screening and assessment, care planning, referrals, monitoring, and making and receiving warm hand-offs. The MCO contracts outline 20 measures the state will evaluate via claims analysis but do not specify whether there are quality bonuses for achieving targets.

[Centers of Excellence](#)



National Example: Medicare Opioid Bundle & Value in Treatment Demo

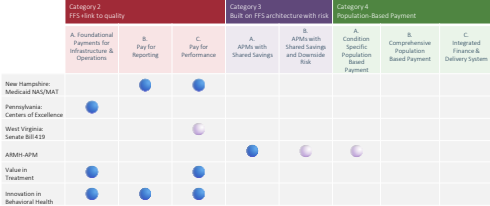
Bundle Overview	Sample of 2024 MAT Final Unadjusted Rates												
<p>Payments are based on weekly episodes of care for the following services:</p> <ul style="list-style-type: none"> FDA-approved treatment medications for the treatment of OUD The dispensing and administration of such medications (if applicable) Substance use counseling Individual and group therapy Toxicology testing <p>Medicare beneficiaries can receive services covered under the OTP bundled with a \$0 copay.</p>	<table border="1"> <tr> <td>Methadone</td> <td>\$259.80</td> </tr> <tr> <td>Buprenorphine (oral)</td> <td>\$290.85</td> </tr> <tr> <td>Buprenorphine (injectable)</td> <td>\$2,006.50</td> </tr> <tr> <td>Naltrexone</td> <td>\$1,646.39</td> </tr> <tr> <td>Bundle with no drug</td> <td>\$207.29</td> </tr> <tr> <td>Intensive Outpatient Services</td> <td>\$777.39</td> </tr> </table>	Methadone	\$259.80	Buprenorphine (oral)	\$290.85	Buprenorphine (injectable)	\$2,006.50	Naltrexone	\$1,646.39	Bundle with no drug	\$207.29	Intensive Outpatient Services	\$777.39
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<p>The four-year Value in Treatment (VIT) Demonstration is for Medicare FFS enrollees creates a new payment model demonstration for participating entities with three primary components:</p>													
<table border="1"> <tr> <td>Medicare Opioid Fee Schedule</td> <td>+ A new per beneficiary per month care management fee (CMT) of \$125</td> <td>+ A performance-based incentive with respect to quality specified by CMS</td> </tr> </table>		Medicare Opioid Fee Schedule	+ A new per beneficiary per month care management fee (CMT) of \$125	+ A performance-based incentive with respect to quality specified by CMS									
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National Example: CMMI Innovation in Behavioral Health

Announced in 2023, the Innovation in Behavioral Health (IBH) is an eight-year demonstration for eight states to "improve the quality of care and health outcomes for people with moderate to severe behavioral health conditions."

	FUNDING TYPE		
	Cooperative Agreement Funding	Infrastructure Fundings	VBP for IBH Care Delivery Network
Recipient	States	Practice Participants	Practice Participants
Purpose	Enhance state capacity to develop and implement the IBH Model to support practice participants	Develop the essential infrastructure and practice capacity to implement the model	Provide BH practices with a glidepath to VBP
Distribution	Section 3021 funding issued via Cooperative Agreements with CMS	<ul style="list-style-type: none"> CMS distributes to Medicare practice participants States use Cooperative Agreements Funding to administer infrastructure fundings to Medicaid-only practice 	<ul style="list-style-type: none"> Medicaid APM Medicare risk adjusted integration support payment (ISP-estimated \$200-\$220 PBP/MPM) Medicaid and Medicare Performance-based payments (PBP)
Timing	MY1 – MY8	MY2 – MY5	MY4 – MY8
Presented at IBH Webinar March 1, 2024			

SUD Value-Based Payment Model Landscape



Addiction Recovery Medical Home Alternative Payment Model (ARMH-APM): Overview

- A consensus learning model first published in September of 2018 and updated in 2023 by The Alliance For Addiction Payment Reform, a national collaborative of over 40 multi-sector health care stakeholders.
- Only longitudinal shared-risk APM model to-date with comprehensive, wing-to-wing approach to incentivize sustained recovery moving away from often redundant fee-for-service SUD care.
- It is a model grounded in overarching consistent principles but maintains flexibility and adaptability to be deployed in a variety of market contexts including both commercial and Medicaid.



ARMH-APM: Guiding Principles

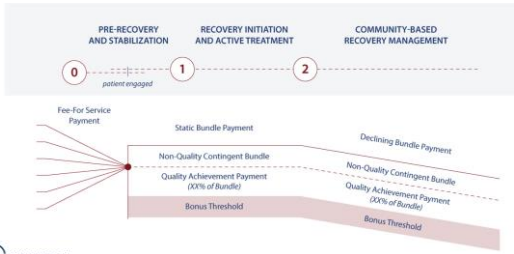
 <p>Recovery from SUD is a process of change whereby individuals achieve SUD remission through multiple pathways</p>	 <p>Care recovery has three critical, interconnected states: pre-recovery/stabilization, recovery initiation, and active treatment, and community-based recovery management.</p>	 <p>Recovery management requires a multi-disciplinary care recovery team who can provide the diverse biopsychosocial elements of treatment needed</p>	 <p>Co-morbidities and co-occurring mental health challenges must be managed in concert with the underlying treatment and recovery of a SUD.</p>
 <p>A well-managed and broad continuum of care ranging from emergent and stabilizing in-care settings to community-based services and support</p>	 <p>Clinical and non-clinical recovery support asset across a continuum of care should be integrated</p>	 <p>Integrating economic benefits and risks, aligning incentives between payers and the delivery system will promote greater accountability and care design</p>	 <p>Recovery is a life-long process and requires a longitudinal care model with five years of sustained substance problem resolution marking a point of recovery stability</p>
 <p>A dynamic treatment and recovery plan with the breadth and flexibility to engender increased recovery capital</p>			



Interdisciplinary Care Recovery Teams



ARMH-APM: Episodes of Care Framework

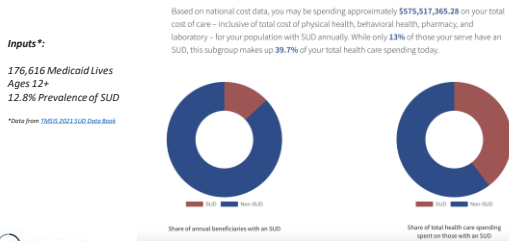


Value Opportunity Calculator

Calculating the Opportunity
Savings for value-based addiction care.

The Alliance for Addiction Payment Reform developed this tool to help payers, providers, and employers calculate the potential total cost of care savings by aligning incentives and promoting system integration through an Alternative Payment Model (APM) based on substance use disorder (SUD). By entering a few simple scenarios, the tool will calculate estimated health savings that could be generated by implementing an APM.

New Hampshire Total Cost of Care Opportunity



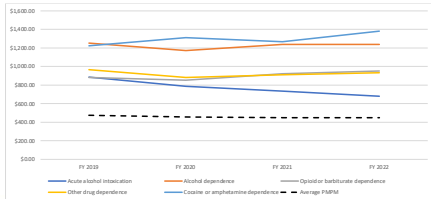
New Hampshire – SUDAPM Opportunity

By implementing an Alternative Payment Model (APM) that increases recovery rates for those with an SUD, you could be saving **\$59,586,818.83** (\$216 PMPM) to **\$89,380,228.25** (\$324 PMPM), or 4% to 6% of the total cost of care annually for these individuals.



Medicaid Per Member Per Month Cost for SUDs

The Institute for Health Policy and Practice publishes a [visual analytics tool](#) of New Hampshire Medicaid claims supporting analysis of the costs associated with SUD in the Medicaid population. The SFY 2022 average per member per month (PMPM) Medicaid expenditure is \$450 in New Hampshire, a slight decrease over the past four years from \$476 in 2019.



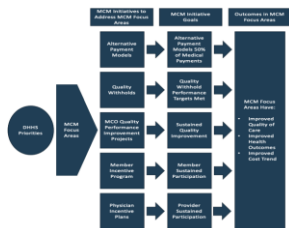
DHHS APM Strategy

In 2019, NH DHHS set forth an APM Strategy providing key guidance for MCOs to meet requirements for developing, implementing, and reporting on APMs.

There are three goals of expanding the use of APMs to improve the following while simultaneously enhancing transparency:

- Quality of care,
- Health outcomes, and
- Cost trends

While this effort will establish base guidelines for MCO APM plan execution, MCOs currently have the latitude and flexibility to leverage provider partnerships and build APMs of their own design, including Recovery Care Organizations (RCOs).



Development of a Sustainable Peer Recovery Support APM for New Hampshire

Recovery Care Center (RCC) and RCO Stakeholder Interview Themes

- 1 Peer recovery support is not a clinical intervention and, therefore, must have a unique payment model that better encapsulates the breadth of community-based, SDOH-focused services that peers provide.
- 2 RCCs/RCOs are faced with an immense administrative burden, which is compounded by their lack of technical structure for billing.
- 3 RCCs/RCOs leverage multiple funding sources and thus emphasize the importance of building an APM with enough flexibility to support "braided and blended" funding.
- 4 RCCs/RCOs have access to robust data through RecoveryLink that can be better leveraged to drive higher-value care.

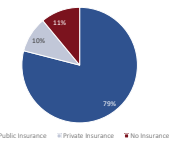


Active Engagement in RCOs

Since the start of 2019, data show 9,293 total individuals served by the RCOs. As of the last report date of December 6, 2023, approximately 20 percent of those individuals are still considered active in the system, while 894 (~10 percent) are currently categorized as "Active Engaged."

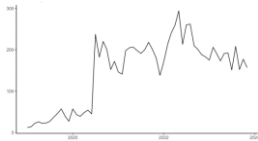
Engagement by Insurance Status

N= 894 Active Engaged Members



Total statewide intakes per month (Jan 2019 – Nov 2023)

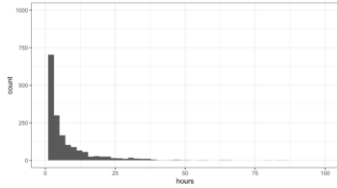
Average 203 per month



Active Engagement in RCOs

Over the last two years, the average number of total session hours per month for all participants is 1515 hours. Utilization per participant varies widely, ranging in 2023 from a minimum of zero hours to a maximum of 155 hours.

Total # of participants by hours spend in sessions:
2023 (Jan 1 – Nov 30)



RCO Outcomes

Outcome Measure	Baseline	Current	Change
Physical Health	3.31	3.42	0.11
Mental Health	3.09	3.24	0.15
Services Satisfaction	4.38	4.46	0.07
Self Satisfaction	3.83	3.96	0.13
Quality of Life	3.77	3.86	0.10



RCO APM Key Findings: Strengths & Weaknesses

Strengths

- The regulatory environment is conducive to the utilization of APM methodologies in the financing of PRSS.
- The current braided funding approach has the potential to provide ongoing and critical flexibility to RCC/RCOs to provide services and activities that could fall outside of any developed APM model.

Weaknesses

- There is limited understanding of APM models within New Hampshire's recovery ecosystem.
- MCO requirements to engage with RCCs and RCOs in the existing MCO contract appear to be unmet, and RCOs have been mixed in their interest and willingness to bill Medicaid, regardless of state requirements.



RCO APM Key Findings: Opportunities & Threats

Opportunities

- New Hampshire's RCC/RCO system can likely benefit from a specific APM designed for PRSS that can provide more predictable cash flows.
- While each RCO is different relative to its internal capacities and business acumen, all RCC/RCOs are currently structured to allow for APMs.
- Two RCOs also operate as Family Resource Centers (FRCs), which potentially can provide lessons that can inform APM development efforts.

Threats

- The Alliance's assessment of the landscape did not find significant threats to the state of New Hampshire's ability to develop an APM for the recovery system.
- Relying strictly upon a FFS reimbursement methodology is not sustainable



RCO APM Recommended Next Steps

- Expanded socialization of APM models with key stakeholders
- Development of the financial and structural underpinnings of the APM
- Development of infrastructure, regulatory, and administrative structures needed to implement an APM
- Development of a taxonomy of included billing codes
- Selection of quality measures
- Rate Setting



Public Data Assumptions

2024 Medicaid FFS Peer Recovery Rates

Service Type	Code	Unit	Rate / 15 Min	Rate / 60 Min
Individual Peer Recovery Support	H0038	15 minutes	\$25.69	\$102.76
Group Peer Recovery Support	H0038-HQ	15 minutes	\$10.05	\$40.20
Screening, by behavioral health practitioners	H0049	Each		\$71.18
Assessment	H0001	Each		\$211.80

2021 Prevalence of SUD in New Hampshire Medicaid Population, Transformed Medicaid Statistical Information System (TMSIS)

Total Number of Medicaid Beneficiaries	Total Population Number Any SUD	Total Population Percentage Any SUD
176,615	22,871	12.9%



Recovery Link Data Assumptions

Average Length of Engagement in First 90 Days: 200 minutes (3h 20m)

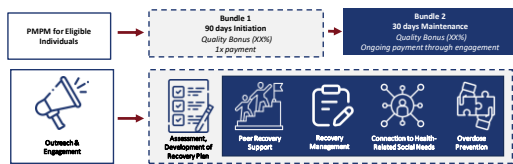
- On average, 20% of engagement is attributed to group sessions
- Average Individual sessions: 180 Minutes
- Average Group Sessions: 20 Min

Average number of all individuals served per month: 800

- Average number of new intakes per month: 200



Payment Model - Illustrative





Thank you!
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